

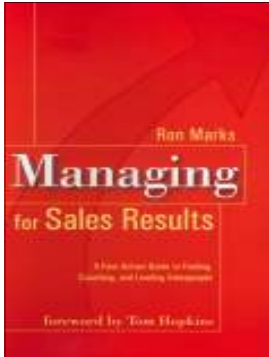
# MAXIMUM



# IMPACT

GROUP, LLC

TRAINING • CONSULTING • SEMINARS



In this program you will learn...

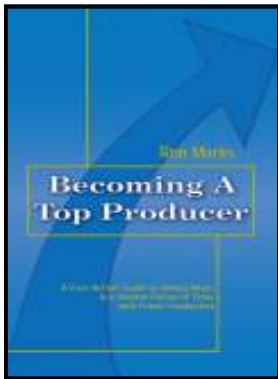
- To define what excellent leadership and management is.
- What you can do to expand productivity.
- How to reduce turnover - hire smart, not often.
- How to motivate your team.
- How to develop an effective training program.



Ron Marks, author

Ron Marks has personally conducting training workshops for hundreds of different companies during the past 25 years. He began with Tom Hopkins in 1979 and has drawn influence from some of the pioneers in the personal development industry. By combining his experience with the classic and the current respected authors he is able to share the key insights into what it takes to compete in today's market.

## Managing For Sales Results Becoming A Top Producer



In this program you will learn...

- How to set goals that lead to achievements.
- The necessary attitude for successful selling.
- Effective prospecting skills.
- Sound methods to overcoming objectives.
- How to close more, in less time, with fewer headaches.
- How to create a referral-based business that doesn't quit!

You'll profit by attending

Whether you are new to the arena of professional sales or a seasoned sales person, this seminar will improve your ability to generate more customers and close more sales at a higher margin each month.

**General Admission / V.I.P /  
Group Rates Available**

**Managing for Sales Results**

**April 4th 2007, 1:00 - 5:30**



*Clarion Hotel*

42 Century Dr. Bristol, CT. 06010

**Becoming A Top Producer**

**April 5th 2007, 10:00 - 4:30**

**Bus: 860.966.3375—Fax: 860-410-6614**

**52 West Main St. Plainville, CT 06062**

**www.ImpactYourSales.com Seth@ImpactYourSales.com**