

MAXIMUM



IMPACT

GROUP, LLC

TRAINING • CONSULTING • SEMINARS

45 Minutes to Sales Success

**Our No Cost Sessions
Fill Up Fast!**

Call Today - Appointments Are Limited!

Topics to be Covered Include:

Attitude - Success in Sales is a Habit Achieved from Focused Effort and Directed Drive.

Basics - Experts Concentrate on Essentials and Learn to Master the Fundamentals.

Consistency - The Expansion of Daily Commitment and Continuous Education is Where True Success Begins.

1. Prospecting - Creating New Opportunity for Continued Success
2. Original Contact - Successful First Impressions Make It All Possible
3. Qualification - How to Effectively Qualify
4. Presentation - Learn to Build Your Closing Momentum
5. Objections - The Six Steps to Overcoming Objections
6. Closing - Proven Strategies for Closing the Sale
7. Referrals - Double Your Qualified Referrals Immediately

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